

## Sonesta ES

With ES Suites, home is any new spot you're going to be staying a while in. The new settings might be different but the friendly faces are still the same. You have access to everything at your fingertips and even a backyard to bring it all back to that at home feeling. Refreshing, homelike spaces, greet every guest but with some unexpected little surprises sprinkled in. Surprising. Generous. Refreshing

# 96 EXTENDED STAY SUITE HOTELS

12,438 Rooms

2 COUNTRIES

### KEY ATTRIBUTES OF TOP PERFORMING HOTELS

- Hotels with 140 to 200 suites
- Located in suburban markets and near corporate offices
- Strong focused sales team partnering with Global Sales to drive midweek business
- Higher percentage of Extended Stay Occupancy than Comp Set; Strong Project related business



**PROPERTY SIZE:** 140 - 200 keys

#### COMPETITIVE SET:

- Fairfield Inn & Suites®
   by Marriott®
- Homewood Suites by Hilton®
- Hyatt House<sup>™</sup>
- Residence Inn® by Marriott®
- Staybridge Suites



# TRAVEL PASS

#### Here Today. Roam Tomorrow.

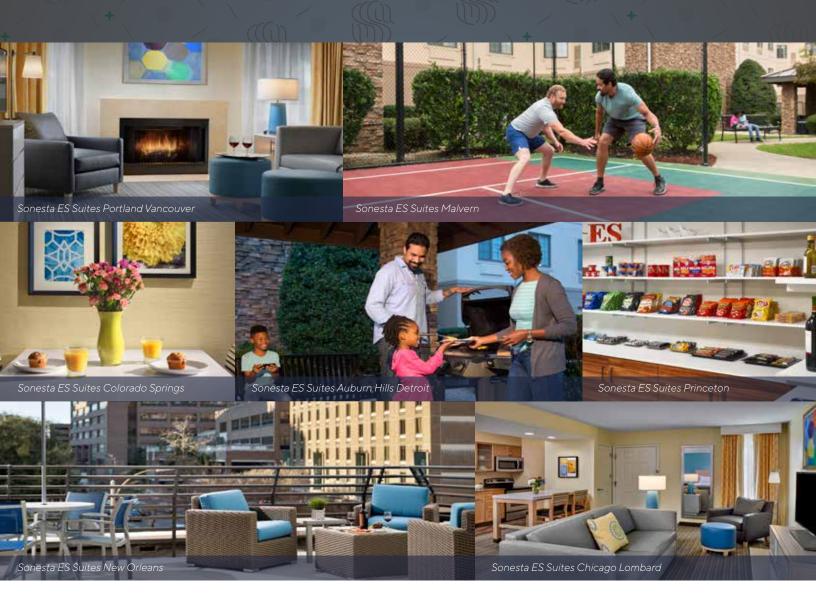
- Program relaunch in Q2 2023 with enhanced benefits and programming for members
  - » Additional benefits planned for Q3 & Q4
- ~3 Million Travel Pass members
- Members drove 30.7% of total room revenue in 2022
- Member engagement +7% YOY

Learn more at sonesta.com/travel-pass





17 BRANDS | 1200+ PROPERTIES | 100,000+ ROOMS



#### SONESTA FRANCHISE & DEVELOPMENT TEAM

Call us at 866.437.4878 · Email us at development@sonesta.com · Learn More at franchise.sonesta.com



This is not an offering. No offer or sale of a franchise will be made except by a Franchise Disclosure Document in compliance with applicable law. Franchises are offered in the U.S. through Sonesta RL Hotels Franchising, Inc., and in Canada through Sonesta RL Hotels Canada Franchising, Inc. MN#F-7030. 400 Centre Street, Newton, Massachusetts, 02458.